

### JOB DESCRIPTION

**Position Title:** Senior Director, Legal & Assistant General Counsel

**Department:** Legal

**Report To:** Chief Legal & Intellectual Property Officer

**FLSA:** Exempt

**Last Revision Date:** 2026 03 16

**Hiring Salary Range:** \$180,000 - \$220,000

#### Job Summary:

The Association for Accessible Medicines (AAM) is seeking a dynamic, strategically minded Senior Director, Legal & Assistant General Counsel to help drive the legal, policy, and advocacy priorities that shape the future of the U.S. generic and biosimilar medicines industry. Reporting to the Chief Legal & Intellectual Property Officer, this is a high-visibility role ideal for a motivated attorney who thrives at the intersection of law, policy, and government advocacy. You will serve as a trusted legal advisor, a contract negotiator, a subject-matter expert on pharmaceutical payment and reimbursement, and a key voice for AAM in engagements with Congressional offices, federal agencies, and other influential stakeholders.

Reporting to the Chief Legal & Intellectual Property Officer, the Senior Director, Legal will be responsible for providing legal advice and advocacy to the Association for Accessible Medicines (AAM) on issues relating to generic and biosimilar medicines in the U.S. The Senior Director, Legal, will also serve as a subject matter expert on relevant generic and biosimilar issues in Congressional and Executive Branch meetings.

#### Essential Duties and Responsibilities:

- Provide legal assistance to the Chief Legal & Intellectual Property Officer on legal, regulatory and policy issues relating to generic and biosimilar medicines, with a specific focus on payment and reimbursement legal issues.
- Prepare analysis of proposed regulations and legislative proposals, with a specific focus on payment and reimbursement.
- Engage with CMS and Congressional staffers and draft policy proposals relating to payment and reimbursement.

- Review and draft Association contracts; serve as lead for contract negotiations.
- Prepare briefing materials for AAM staff and member companies on issues and implications of policies impacting generic and biosimilar medicines, with a special focus on payment and reimbursement issues.
- Provide legal review of Association advocacy materials.
- Perform other duties as assigned consistent with the goals of AAM.

**Qualifications:** To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- Working knowledge of relevant statutes, regulations, guidances, and policies relating to the generic and biosimilar industries, with particular focus on payment and reimbursement.
- Multiple years' experience advocating for policies impacting generic and biosimilar issues, with a special focus on payment and reimbursement issues.
- Competent in analyzing legislative and regulatory proposals and their impact on generic and biosimilar drug manufacturers.
- Competent in standard contract terms such as indemnification and limitation of liability; experience negotiating contracts with counterparties.
- Ability to interact with a wide range of stakeholders within the association, member companies, legislative staff, and regulatory staff, including at CMS and HRSA
- Strong written and oral communication skills, including the ability to summarize and assess the impact of policy proposals on the generic and biosimilar medicines industry and to deliver advocacy positions in public forums.
- Ability to work independently as well as collaboratively on a team.
- Be able to manage multiple projects at once.

### Education and Experience Requirements:

- J.D degree, required
- 4 plus years legal practice in relevant areas at a law firm, Federal government, Congress, or in a pharmaceutical company, required
- Member of the DC bar, or able to waive in, required
- Experience as counsel for generic companies, preferred

**Travel:** minimal