

# Re-balancing U.S. Trade Policy GRx+Biosims 2019

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#### U.S. V GLOBAL SOUTH

"We were beginning to notice that we were losing market share dramatically on [Southern countries] because our intellectual property rights were not being respected in those countries."

> EDMUND PRATT CEO, PFIZER / 1972-1991



## TIMELINE OF LINKING INVESTMENT, IP AND TRADE

**General Agreement** on Tariffs and Trade **Revision of Paris** (GATT)/World Trade Convention Organization (WTO) and TRIPS 1986-1995 (1970-80s) Early bilateral trade FTAs and TRIPS-plus actions under Trade Act 1984 (South Korea and Brazil)

#### U.S. STRATEGY TO IP AND TRADE

## Advisory Committee on Trade Negotiations (1974) – Pfizer, IBM and Du Pont;

- -Multilateralism: 'good' standards of IP (GATT/TRIPS).
- -Bilateralism: directly negotiate with countries not protecting U.S. IP sufficiently.
- -Unilateralism: Imposing trade sanctions on countries not enforcing higher standards of IP protection (s301 Trade Act 1984) and the role of the USTR.

# ALLIANCES WITH EUROPE AND JAPAN AND HARMONISING IP STANDARDS

•Intellectual Property Committee (1986) and harmonising IP standards through trade agreements and shifting forums from WIPO to GATT (WTO).



### COUNTER-HARMONISATION BY THE GLOBAL SOUTH POST TRIPS

- South Africa
- •India
- Argentina
- Brazil



#### FTAS AND THE ERA OF TRIPS-PLUS

- •U.S has FTAs in force with 20 countries
  - –E.g. Australia, Canada, Jordan, Korea, Mexico,Morocco.
- Failed trade agreements: ACTA and TPP

# COUNTERING THE EXCESSIVE IP AGENDA IN TRADE AGREEMENTS AND OTHER FORUMS

- Lessons from the global south and civil society on changing the narrative around excessive IP protection in trade agreements.
- The current drug pricing crisis in the U.S and Europe provides an opportunity to change the narrative and trade agenda on excessive IP protections.
- Need to also focus attention on the "invisible harmonization" efforts by the big 3 patent offices: USPTO, EPO and JPO (also WIPO).

