

Diabetes Patients Save with Generic Drugs

Total: \$7.7 billion

Generics saved patients with diabetes \$7.7 billion in 2017, and savings for the past 10 years total \$63 billion. More than 100 million U.S. adults are now living with diabetes or prediabetes, according to the Centers for Disease Control and Prevention. Generic prescription drugs enable patients to manage the condition.

The Promise of Biosimilars

Just as generics offer savings over brand-name drugs, biosimilars—safe, effective alternative versions of biologic medicines—promise to improve the quality of life for America's patients while at the same time saving the health system billions of dollars.

Generic drug savings in the U.S.

Many diabetes patients also take generic medications for other conditions:

87% have hypertension,
for which they saved
\$8.1 billion



77% have hyperlipidemia,
for which they saved
\$24.5 billion

22% have cardiovascular disease,
for which they saved
\$427 million

Data compiled by IQVIA on behalf of AAM



Generics are **90%** of prescriptions dispensed but only **23%** of total drug costs

Medicare **\$82.7**
 Billion

\$1,952
per enrollee

\$265
Billion

\$1.79
Trillion

Medicaid **\$40.6**
 Billion

\$568
per enrollee

U.S. Savings
in 2017

10-Year
U.S. Savings

Disease-State and Comorbidity Selection Methodology

AAM contracted with health policy consulting firm Avalere to conduct the mapping of products to specific conditions. Avalere conducted the clinical review by assigning each generic product to a list of medical conditions. Using high-quality and reliable drug information databases (for example, Lexicomp Online and Micromedex 2.0) and expertise from a clinical pharmacist, Avalere mapped the products to medical conditions using their approved therapeutic indications. The generic products were further stratified by assigning comorbidities using published epidemiological data to determine the three most common associated medical conditions.

This approach allowed for an accounting of the patient savings for each medical condition. As a general rule, direct savings for any of the listed medical conditions includes all products with an indication for that medical condition. As such, the savings may be driven by any product with an indication for that specified condition and not necessarily the most common treatment. Savings do not account for the frequency in which providers prescribe each product for an approved or unapproved medical condition.